



**Delta**  
شركة دلتا

**Bringing Innovation  
Creating Value**

Power • Security • Digitalisation • Communications • Broadcasting • Pro AV • Electro-Mechanical

رؤية  
**2030**  
المملكة العربية السعودية  
KINGDOM OF SAUDI ARABIA

# Vision

“To become the partner of choice for customers who aspire for best value for their investment in safe, secure, comfortable and reliable environments and infrastructure that increases the value and efficiency of their businesses”

# Mission

“To provide superior and innovative ICT, Electro-Mechanical, Power technology solutions and services that exceed our customers’ expectations across the entire value chain”



# Values

Delta company ethos are aligned with the Saudi Vision2030. We are on a transformational journey with a determination to diversify and further innovate the company through the digital revolution with our expanded portfolio of ICT, IoT, Artificial Intelligence and Smart Security offerings to serve the national agenda. With a mission to exceed our customer expectations across their entire value chain, we are committed to improving and creating a sustainable and successful future.

## Values we practice:

- ▲ Act with Integrity
- ▲ Empower Excellence
- ▲ Commitment to Clients
- ▲ Continuous Innovation
- ▲ Challenge & Collaborate
- ▲ Own our Commitment

# Our Expertise

*Delta's initial expertise was in the field of broadcasting and telecommunication infrastructure development and we have updated and developed our capabilities as technology has advanced over the years. With continuous innovation and progress we have also developed complete skills in engineering, procurement, construction and managed services for power generation, transmission and distribution.*

*As a logical extension to our core business, we have successfully delivered electro-mechanical systems for our customers' facilities, and have developed our capabilities with revolution in our ICT, IoT, Artificial Intelligence, Smart Buildings and Smart Security offerings. Delta's capabilities will continue to evolve, correlated to serve both the national agenda and help individual customers with their technology challenges.*

## Information & Communications Technologies

Delta CJSC offers customers a one-stop-shop by covering the full range of ICT solutions and technologies to meet market needs. We deliver a wide range of customized solutions in Smart Security, Low Current systems, Telecommunications, and Professional Audio-Video Systems.

Engineering, Supply and Installation of CCTV, Access control, Building Automation Systems, Public Address, Fire Alarm, Biometrics Access Control, Audio Visual, Conferencing, Digital Signage & Display Systems and BMS. Delta CJSC covers a wide range of ICT & low current solutions that stands out as being some of the most advanced, comprehensive, and easy to install and use solutions, despite being built on very advanced technology foundations.



### Low Current

With a strong team of factory trained low current technology experts having wide range of experience in designing, executing and managing diverse low current, building management & ancillary solutions for different vertical markets, Delta offers outstanding benefits to consultants, contractors and end users, alike.

## Smart Security

Our exceptional smart security portfolio incorporate smart video surveillance solutions using vastly advance and extensive range of HD IP cameras, NVRs, controllers and other accessories, that are highly resilient and offer next generation features for our challenging regional environment. For enterprise CCTV we offer an Intelligent Video Alliance(IVA) platform using "purpose built" servers, cyber secure switches and innovative analytics options, containing Smart Motion Detection, Directional Alarm, Object leaving and entering, Object Counting, Privacy Masking, Heat Maps, Crowd Density and more. Our Artificial Intelligence(Ai) based video analytics suite include, Enterprise Facial Recognition, Arabic ANPR, Social Distancing and enhanced Retail Analytics that can determine approximate, age, gender, engagement level and frequency and count of visitors to a facility. The business intelligence and situational data produced by our VMS is second to none, in the industry and provide exceptional benefits to users.



Our telecommunications offering includes wireless connectivity, satellite, microwave, tower erection and related power and electromechanical ancillaries. Underground fiber optic laying including civil works, where Delta is licensed to work in different municipalities in Riyadh, Jeddah, Dammam and Madinah."

## Telecommunications



## Professional Audio Visual

As the audio-visual industry converge beyond traditional technologies that now require unification and integration with intelligent networks and other ICT solutions, our professional audio-visual suite delivers high quality, live broadcast or studio-grade audio visual experience across diverse applications. Our expanded AV solutions can cover live events and conferences, but also incorporates studio recording and broadcasts which are now proliferating in presentation rooms, auditoriums, lecture halls, command & control centers and with digital signage that are increasingly used in business and commercial applications. We are committed to continuous innovation in our AV solutions to deliver crystal clear content, in an immersive environment that enhances the experience of audiences, resulting in a more impactful impression.



# Infrastructure, Power Generation, Transmission & Distribution



Utilizing our professional affiliations with key manufacturers in the industry, we have extensive experience and track record in successful completion of Engineering, Procurement and Construction on lump sum turnkey based contracts for a wide variety of projects i.e. Supply, Installation, Testing & Commissioning of Medium voltage distribution networks up to 69kV (Underground Cable Distribution Networks & OHTL's) including the installation of Metering units, RMU's and Transformers. Supply, Installation, Testing & Commissioning of Transmission Substations up to 132kV, Interconnection of Transmission Substations through Underground Cables and/or OHTL's up to 132kV. Supply, Installation, Testing & Commissioning of Prime Power & Stand-By Power Solar and Diesel Generation Power Plants ranging from 1MW to 50MW.

## Managed Services

Delta's Operations & Maintenance team has expertise across a broad spectrum of high quality, specialized industrial services to serve the energy, telecommunications and broadcasting sectors in Saudi Arabia. We aim to continuously expand and develop our range of services with an overall goal of becoming one of the region's premier O&M service providers. We have particular specialization in Gas Turbines operation and maintenance, overhauling, providing spare parts and training all deliver by our professional team of engineers and qualified technicians.

We are consistently able to deliver quality services, cost-effective pricing, outstanding customer care and safety, with a customer centric focus to perform our services that will develop long lasting relationships with our clients. This commitment is illustrated by 40 plus years in delivering core O&M services to support the Saudi TV broadcasting network.

# Technology Partners



# Our Journey



*Delta since its inception has made significant contributions to the fast-growing local economy. As an EPC leader in the broadcasting infrastructure, electrical power generation, transmission, distribution, electro-mechanic systems and related managed services, Delta has continuously innovated and broken new grounds through the introduction and induction of pioneering technology solutions in KSA.*

*With a paradigm shift towards digital economy and national initiatives like Vision2030, we are transforming Delta and creating new ecosystems in alignment with the new market realities. Our commitment to innovation is in our DNA and we are introducing a new ICT solution portfolio, with best of breed and breakthrough solutions required to improve existing communities and build new Smart Cities, like Neom. Our expanded ICT portfolio now include Smart Building and Security Technologies, i.e., Digital Environmental Controls, Biometrics Access Control, Intelligent IP CCTV & Smart Video Surveillance, Ai Video Analytics, AI Facial Recognition & Behavior Monitoring Systems, Smart Active & Passive IT systems and much more.*

Delta made history with the first ever live coverage of the holy city of Makkah and Hajj and recorded the first Eid prayer which was broadcasted by Saudi TV via Amman, Jordan. Working closely with the Ministry of Culture & Information, Delta was bestowed with the royal decree for the creation of Makkah studios in the Holy Mosque and become self-dependent on broadcasting infrastructure.

1980

Delta formed a strategic alliance with Bell-Canada and took over the operations & maintenance for Saudi TV Network in all its locations, while expanding its skilled manpower to nearly 600 professionals.

1987

Following the successful transformation of adding managed services, Delta was awarded a contract to operate and manage electro mechanic equipment in all buildings housing telecom infrastructure, across the Kingdom.

1984

Delta Electro Mechanic Establishment was founded by Eng. Mohammed H. S. Tarabulsi, with an ambition to bring leading edge, Telecommunications and Broadcasting solutions to KSA and help the Kingdom towards building a strong foundation of its Broadcasting industry that will benefit the public at large, in the growing information age.

1976

Average annual revenue reached SAR 80 Million and with a historical accumulated revenue of more than SAR 2.8 Billion in telecom, broadcasting, electro-mechanic and power distribution, Delta's legal structure was changed to a limited liability company "Delta Electro Mechanic Limited".

2003

Another milestone was achieved, when Delta won the contract to operate & maintain all satellite communications throughout the Kingdom of Saudi Arabia.

1992

Annual revenue reached SAR 250 Million with EPC projects in electrical power infrastructure, building diesel power generating stations, construction of 132 kV substations and managed services contracts for KSA TV network and Gas turbine sites for the Ministry of Defense and Aviation.

2010

Annual revenue reached SAR 600 Million as a result of successive initiatives and strategies, making it necessary to change Delta into a closed joint stock company, to ensure good governance and continuous transformation becomes integral values of the company.

2015

With a strong legacy of many pioneering initiatives, Delta today is led by a talented and ambitious management team with a prime objective to continue on the path of innovation and to ensure it remains a successful model of innovation and excellence in all areas of its operation.

2020

# Our Projects



Delta CJSC provide the full range of power distribution services related to the planning, design & construction management of medium voltage, alternating and direct current electric power transmission systems, as well as with medium and low voltage distribution networks and supervisory control systems.

## Saudi Electricity Company

▲ (Package Project) Installation of 110kV Underground Cables For 110/13.8kV Mahjar S/S+ Inter-connection of 380/110kV ALWAHA BSP with 110kV+Installation Of 110kV Underground Cables For 110/13.8kV Hindawiyah S/S+ Interconnection Of 380/110kV Khuzam BSP with 110kV

**\$61.6 M | EPC Power Transmission**

▲ (Package Project) Construction of 110kV S/S in Al Laith + Construction of 132kV in Adom + Extension of Al Jamoom 132kV S/S + Protection and Telecommunication works at Al Mashaer area

**\$61.6 M | EPC Power Transmission**

▲ Construction of 110/13.8kV Al-Khatam S/S in Madinah + 110/33.0kV Bawat S/S in Madinah

**\$61.6 M | EPC Power Transmission**

▲ Unified contract for distribution network overhead and underground up to 36kV the work of aerobic and distribution networks up to 36 kV in Riyadh City

**\$24 M | EPC Power Transmission**

▲ Completion of two 132kV substations in Al-Uqair area

**\$20.5 M | EPC Power Transmission**

▲ Construction of 132kV S/S # 8908 for Hail Water Project

**\$16.8 M | EPC Power Transmission**

▲ Extension of Taima S/S in Tabuk 132/13.8kV

**\$9.5 M | EPC Power Transmission**

▲ Construction of New 132/33/13.8kV S/S in Rafha city

**\$21M | EPC Power Transmission**



**Ministry of Higher Education**  
Construction of 115/13.8kV S/S at King Abdul Aziz Port (KAAP) in Dammam and 132 kV cable circuit.

**\$56.6 M | EPC Power Transmission**



**Kind Saud University (KSU)**  
Installation and testing of King Saud University (KSU) stadium standby generator.

**\$1.3 M | EPC Power Generation**



**Saudi Oger Ltd. - PNU**  
Supply, Installation, Testing & Commissioning of E/M Systems for four Buildings at PNU Campus in Riyadh.

**\$12 M | EPC Electro-Mechanical**



**King Saud University**  
Supply, installation and commissioning of electrical transformers and medium voltage switchgear University Hospital.

**\$6.6 M | EPC Power Transmission**



**Al-Oraini Co - MoF, Saudi Customs**  
Supply & Installation of 10 x 4.5 MW Diesel Generating Sets & Associated Equipment for Ruqaii Power Plant.

**\$50.5 M | EPC Power Generation**



**Military Industries Corporation**  
Construction of 132/33/13.8kV S/S # 8716 in Al-Kharj area and 132 kV cable circuit.

**\$39.2 M | EPC Power Transmission**



**Saudi Industrial Property Authority**  
Construction of 132 kV S/S # 8515 in Sudair Area.

**\$16 M | EPC Power Transmission**



**Ministry of Culture & Information**  
Upgrade K29 Radio station in Jeddah area for Ministry of Culture & Information

**\$14 M | Pro Audio Visual**



**Saudi Industrial Property Authority**  
Construction of 110/33/13.8kV S/S in Industrial city in Jeddah.

**\$29.9 M | EPC Power Transmission**



**Ministry of Water & Electricity**  
Construction of 132/13.8kV S/S 8135.

**\$13.6 M | EPC Power Transmission**



**Royal Saudi Air Defense Force**  
O&M supervision of Kongsberg KG2 Gas Turbine Power Plants throughout the Kingdom of Saudi Arabia.

**\$12 M | O&M Power Generation**



**Ministry of Water & Electricity**  
Construction of 33/13.8kV S/S # 7724 for water purification station.

**\$4 M | EPC Power Transmission**



## Ministry of Finance

▲ Supply & Installation of 4 x 4.5 MW Diesel Generating Sets & Associated Equipment for Extension of Batha Power Plant - Batha Border

**\$22.25M | EPC Power Generation**

▲ Supply & Installation of 4 x 3.3 MW Diesel Generating Sets & Associated Equipment for Batha Power Plant

**\$8.1M | EPC Power Generation**

▲ Extension of Batha Diesel Generators Power Plant.

**\$17.9 M | EPC Power Generation**



## Saudi Broadcasting Commission

▲ Operation and Maintenance of the TV network and related facilities in Saudi Arabia.

**\$66.1 M | O&M Pro Audio Visual**

▲ Operation and Maintenance of the TV network and related facilities in Saudi Arabia.

**\$66.7 | O&M Pro Audio Visual**

▲ Upgrade K29 Radio Station Project in Jeddah area.

**\$8 M | EPC Telecom**

▲ Upgrade of Quran radio station transmission in Al Shawajrah (Jizan area), Saudi Arabia.

**\$2.6 M | EPC Telecom**

# Delta

## شركة دلتا

CLOSED JOINT STOCK COMPANY

### Head Office

3424 Prince Sultan Ibn Abdulaziz Street, Al  
Sulaimaniyah District Riyadh  
12234-8191, Kingdom Saudi Arabia.

### Jeddah Office

Al-Lieth Building, Near Saudi Electricity  
Company, 3rd Floor, Office No.10, Alhamra,  
Jeddah, Kingdom of Saudi Arabia.

### Dammam Office

Al Dewan Commercial Center, 3rd Floor, Office No. 302,  
Custodian of the Two Holy Mosque Road, Al Khobar Al Janubiyah,  
Al Khobar 34621, Al Khobar-Dammam, Kingdom of Saudi Arabia.



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